

# Income | Outcome®

**Business Simulation** 

# Free Trial Session

Date: Wednesday, 18 September 2019

™ Time: 1:00 pm ~4:00 pm

(12:30 pm registration starts)

Venue: TBC (Sukhumvit Area)

Language of instruction:

**English with Thai Translation** 

# Income | Outcome business simulations because...

### It's fast.

Non-finance people quickly grasp basic business dynamics.





# It's easy.

It's a game. People learn because they want to

# It's visual.

The simulation game board is a working model of a business (and its financial statements).





## It's connected.

Apply classroom learning to the real-world immediately. Financial Statements. Budgets. KPIs.

### It's customizable.

Choose the industry, the focus, and the depth of learning to meet audience needs.





### It's transformative.

A big picture understanding drives better business decisions (and better business results).

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To register

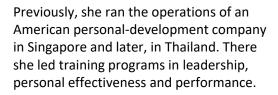
Please email the following details to y-sato@celm-asia.com by Friday, 6 September 2019: Name, Company, Department, Job Title, Contact Number

# Facilitator: Ms. EILEEN CHENG

**CONSULTANT** 

Talent Leadership Crucible Pte Ltd

Eileen is a certified facilitator of Income | Outcome Workshops.



She is skilled in creating business processes and practices for individuals and teams from diverse backgrounds

# Income Statement Sales, expenses and profit for the business Assets, liabilities and equity for the business ANANCE SHEET CASH C

# Build Business Acumen through Fun, Rapid, Experiential Learning

Aimed at developing strong business acumen and leadership competencies that translate directly into better real-world business results, we would like to offer you a taste of Income | Outcome®, a popular business simulation we commonly use as a part of our customized leadership programs.

The two focal areas of this exciting game - Finance and Strategy - are where leaders draw on a range of skills to meet complex sales and marketing challenges such as customer differentiation, steadily falling prices, and disruptive technology.

# Companies and organizations that are using Income | Outcome®

Bank of New Zealand, Daikin Industries, Heinz, Hewlett Packard, Hitachi, Honda, IBM, Mercer, Michelin, Microsoft, Nike, Philips, Reebok, Sony, TOTO, Walt Disney Japan, Washington Post; Cornell University; Columbia University; Queen's University (Canada), and many more

# **Testimonials**

- Very good use of visual material and easy to follow.
   Innovative way of learning basic corporate set-up.
- Stimulated us to think about how to make the company work.
- Involves everybody to work hard trying to make more investments, sales and make profit for the company. Everybody understands the importance of profit for the company.



# (ELM ASIA Pte. Ltd.

Est. in Singapore in 2013, CELM Asia, a subsidiary of CELM Japan (est. 1995), together with our extensive partner network, aims to provide comprehensive HRD solutions to global companies in Thailand.

.Talent Leadership Crucible is an ASEAN-centric, awareness-based, action-learning consultancy committed to igniting The Collective Advantage  $^{\text{TM}}$  of organizations, by elevating the consciousness and performance of its people, for Sustainable Success. www.tlcasia.com.sg

